

MITA: BREXIT BRIEFING

Simon Hart



# Your speaker



**Simon Hart**Partner - Knowledge Management and Brexit lead
RSM UK

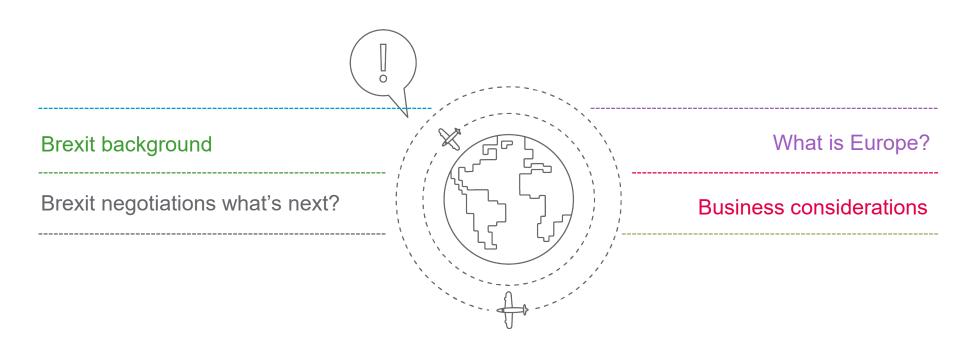


# "

What are you going to take away from this session?



### MITA Brexit Briefing



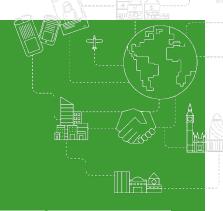


### 23 June 2016

|        | endum on the United Kingdom's<br>pership of the European Union                     |
|--------|--|
| Vote o | nly once by putting a cross in the box next to noice                               |
|        | d the United Kingdom remain a member of the ean Union or leave the European Union? |
| Re     | main a member of the European Union  |
|        | Leave the European Union   |



### **BREXIT BACKGROUND AND DRIVERS**



Politics, news and fake news

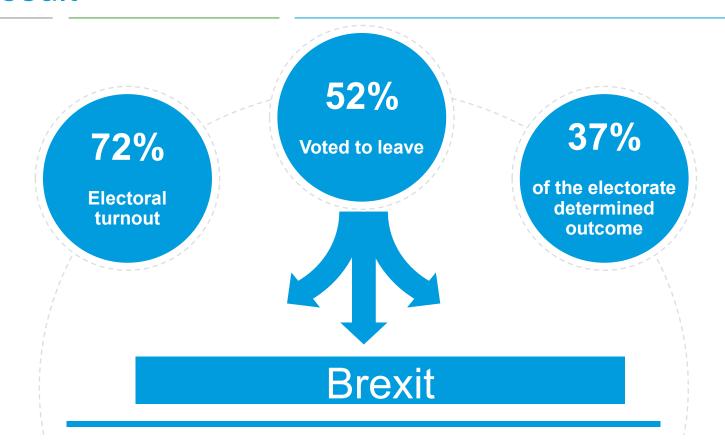
Immigration concerns

Cost of EU membership (£8.5bn net per year) EU bureaucrats; Federal project

UK/European cultural attitudes Antiestablishment feeling Reluctant leavers... reluctant remainers



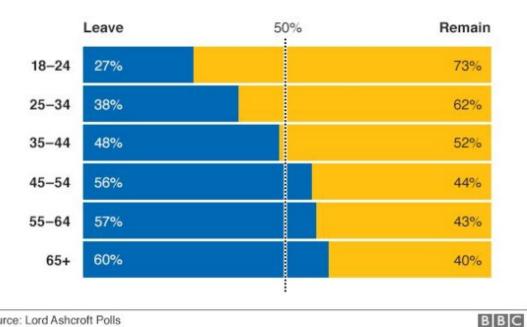
### The result





### Demographical voting analysis

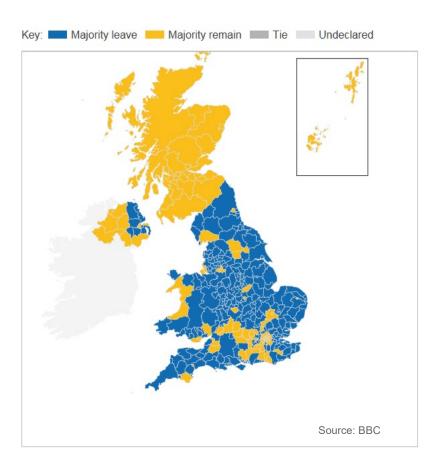
#### How different age groups voted



Source: Lord Ashcroft Polls

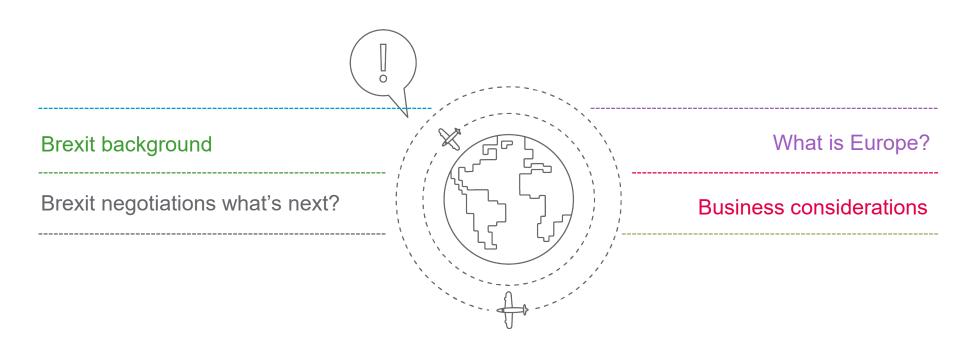


# Geographical voting analysis





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# What is the United Kingdom?



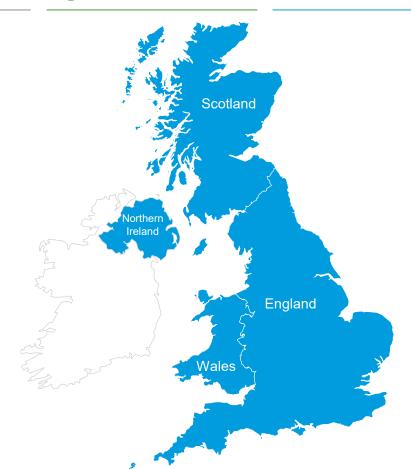


### **Great Britain**





# United Kingdom of Great Britain and Northern Ireland





### The British Isles





#### EUROPEAN UNION

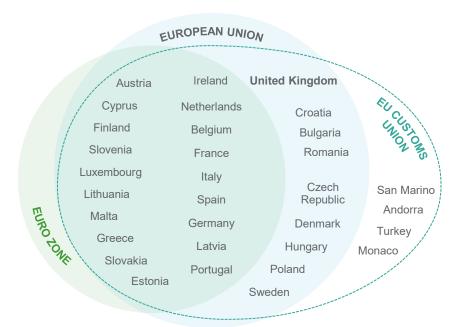
| Austria    | Ireland     | United Kingdom    |
|------------|-------------|-------------------|
| Cyprus     | Netherlands | Croatia           |
| Finland    | Belgium     | Bulgaria          |
| Slovenia   | France      | Romania           |
| Luxembourg | Italy       |                   |
| Lithuania  | Spain       | Czech<br>Republic |
| Malta      | Germany     | Denmark           |
| Greece     | Latvia      | Hungary           |
| Slovakia   | Portugal    | Poland            |
| Estonia    | g           | Sweden            |



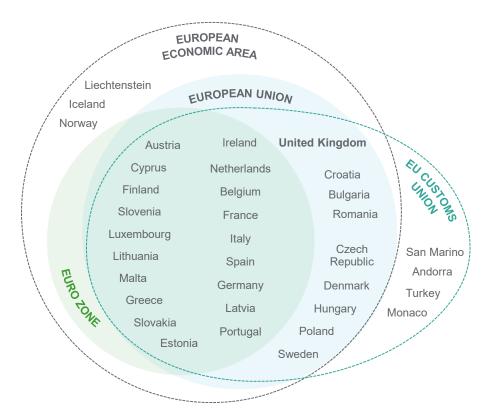
#### EUROPEAN UNION



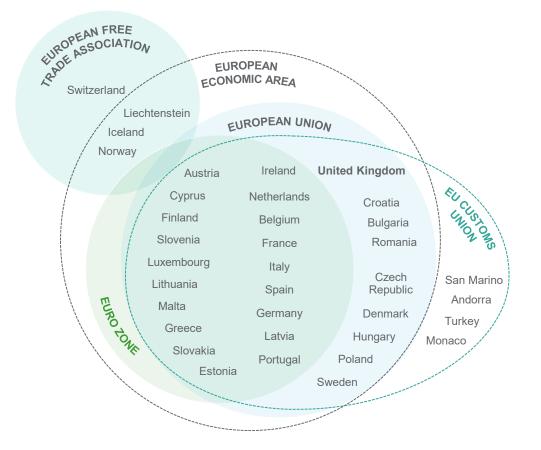




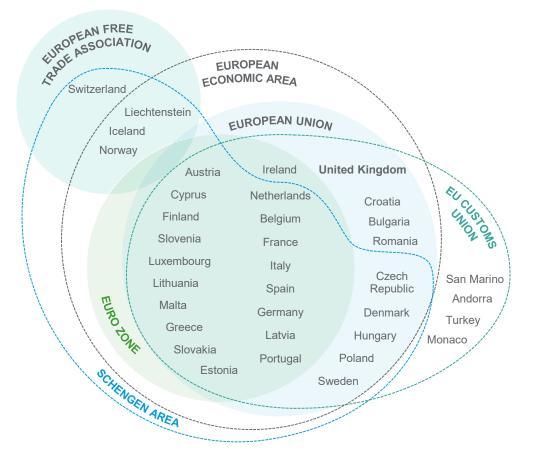




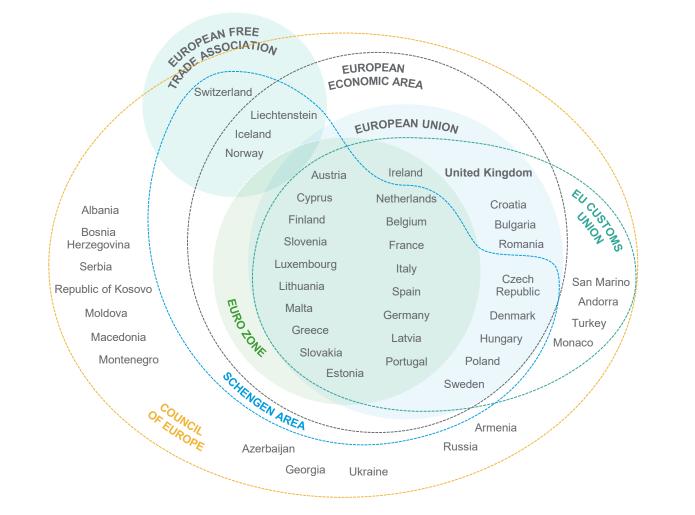














### The four freedoms underpinning the EU

Free movement of goods and services

Free movement of people

Freedom of establishment

Free movement of capital



### Free movement of goods and people





#### Goods

- Tariff-free access to the single market
- Elimination of non-tariff barriers eg countryspecific product/service regulations

#### People

- Worker orientated but includes family members of those seeking work
- EU workers can freely work anywhere within the Union



### Freedom of establishment: passporting



Once a company is established within one EU country, it can sell its products or services to all other EU states without the need to have a branch or subsidiary there.



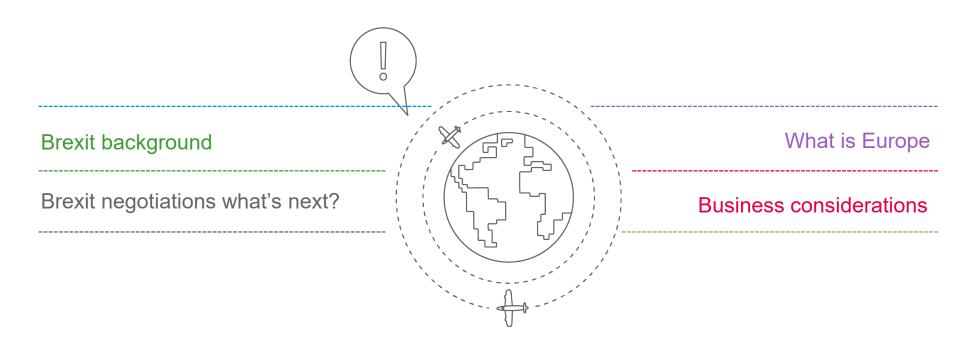
### Free movement of capital



No restrictions or capital controls around the movement of money between member states. Vital for cross border investments and transactions.



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### 750 international arrangements to renegotiate





#### 14 November 2018

#### TF50 (2018) 55 - Commission to EU27

| Subject: | Draft Agreement on the withdrawal of the United Kingdom of     |
|----------|--|
|          | Great Britain and Northern Ireland from the European Union and |
|          | the European Atomic Energy Community, as agreed at negotiators |

level on 14 November 2018.

Origin: European Commission, Task Force for the Preparation and Conduct

of the Negotiations with the United Kingdom under Article 50 TEU.

Objective: Sent to the EU27 Member States, to the Brexit Steering Group of

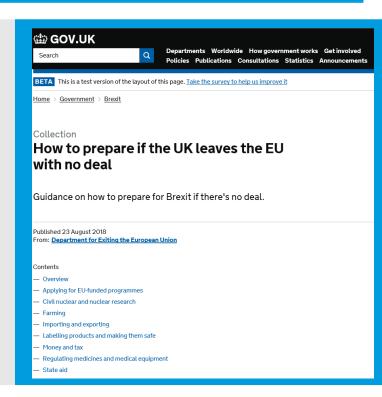
the European Parliament and published on the TF50 website on

14 November 2018.



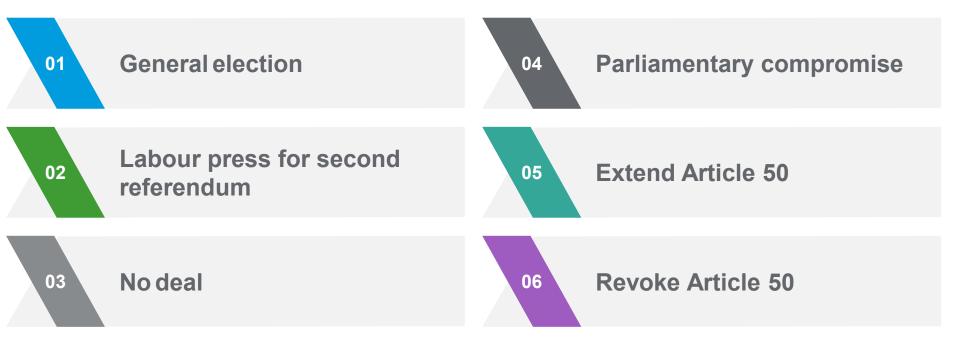
### Government's position – No deal

https://www.gov.uk/government/collections/how-to-prepare-if-the-uk-leaves-the-eu-with-no-deal





### Possible outcomes





### Scenarios around EU existing trade models/outcomes

|          |  | Hard Brexit Soft Brexit |  |                                      |                         |                     |                    | Soft Brexit                        |
|----------|--|-------------------------|--|--------------------------------------|-------------------------|---------------------|--------------------|------------------------------------|
| Sancs VO |  | No deal<br>(WTO rules)  | Free Trade<br>Agreement<br>(eg Canada) | EFTA / Bilateral<br>(eg Switzerland) | Common<br>Market<br>2.0 | Draft UK/EU<br>deal | EEA<br>(eg Norway) | No Brexit<br>(remain in the<br>EU) |
|          | Free movement of people                          | No                      | No                                     | No/partial                           | Yes                     | No                  | Yes                | Yes                                |
|          | ECJ Jurisdiction                                 | No                      | No                                     | No                                   | No                      | Partial             | Yes                | Yes                                |
|          | Regulatory autonomy                              | Yes                     | Yes                                    | Limited                              | Partial                 | Partial             | No                 | No                                 |
|          | Free trade in goods with EU                      | No                      | Limited                                | Yes                                  | Yes                     | Yes                 | Yes                | Yes                                |
|          | Free trade in services with EU                   | Limited                 | Limited                                | Limited                              | Yes                     | Limited             | Yes                | Yes                                |
|          | Financial services equivalent status/passporting | No                      | No                                     | No                                   | Partial                 | Partial             | Yes                | Yes                                |
|          | Non-EU free trade agreement                      | Yes                     | Yes                                    | Partial                              | No                      | No                  | No                 | No                                 |
|          | Contribution to EU budget                        | No                      | No                                     | Partial                              | Partial*                | Partial*            | Yes                | Yes                                |
|          | Duty/tariff free zone                            | No                      | No                                     | No                                   | Yes*                    | No*                 | No                 | Yes                                |

### Westminster position – 5 April 2019

|                           | Seats |           |
|---------------------------|-------|-----------|
| Conservative              | 313   | •         |
| Labour                    | 246   | •         |
| Scottish National Party   | 35    | No change |
| "The Independent Group"   | 11    | 1         |
| Liberal Democrats         | 11    | No change |
| Democratic Unionist Party | 10    | No change |
| Others                    | 24    | No change |
|                           | 650   |           |





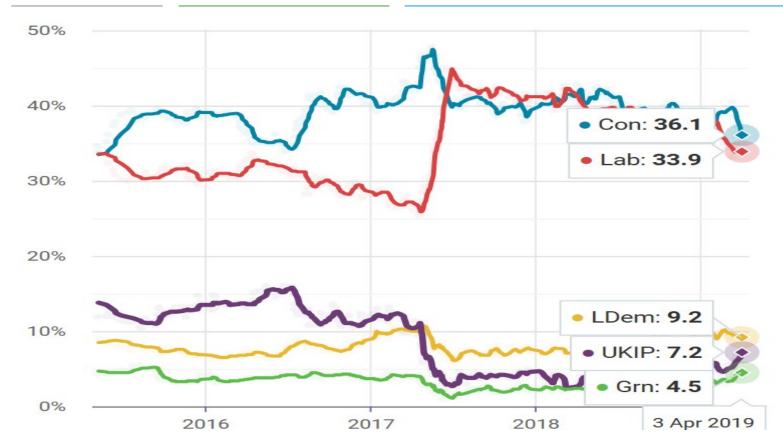








### April 2019 poll tracker





Source: Britain Elects

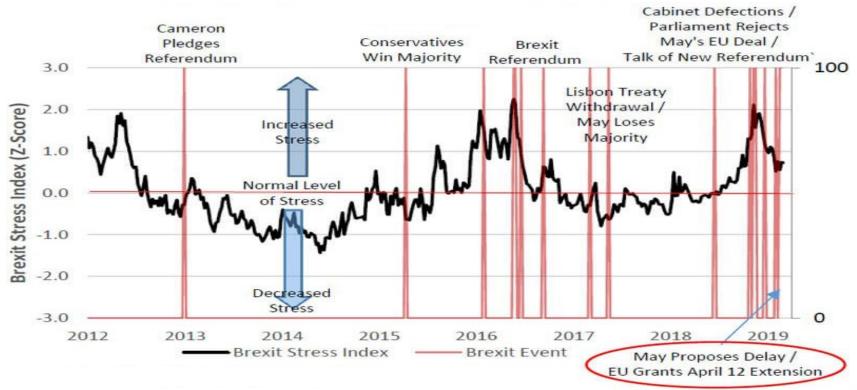
# UK general election?







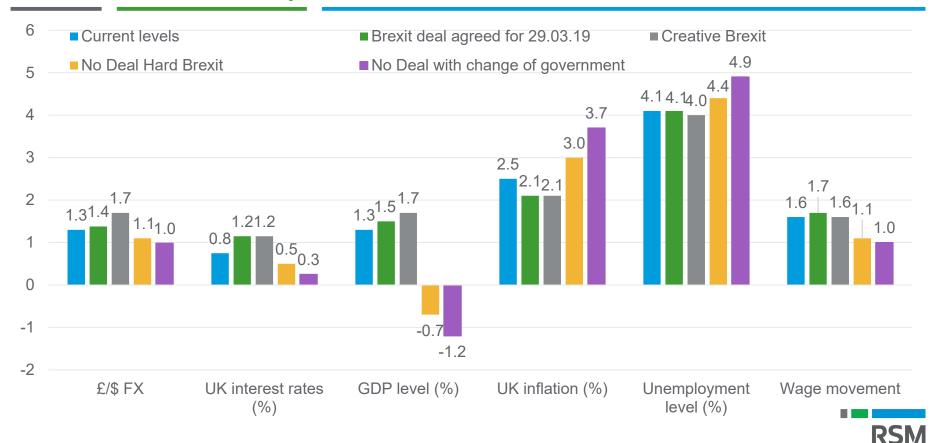
### RSM Brexit stress index (since 2012)



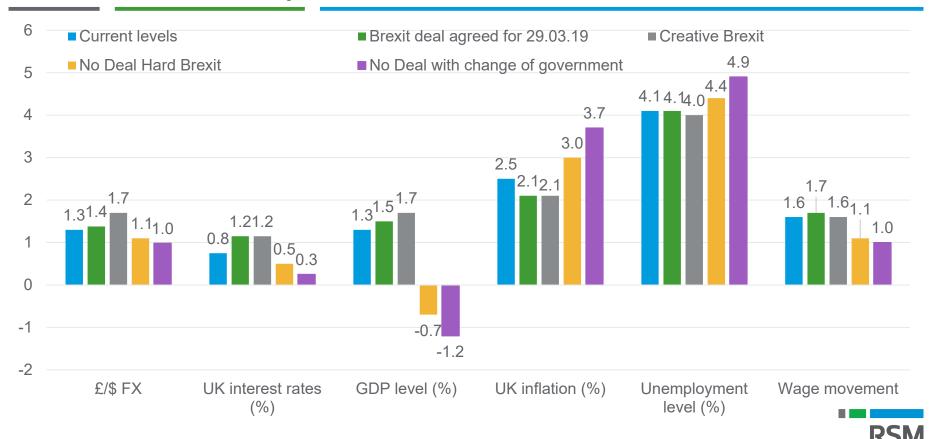


Sources: Timeline: AP News, BBC; Index: RSM US

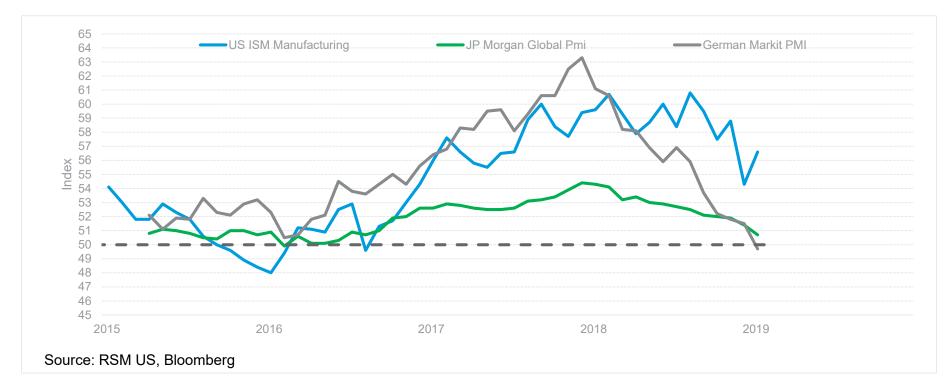
### Brexit scenarios possible economic effects



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# Global manufacturing snapshot



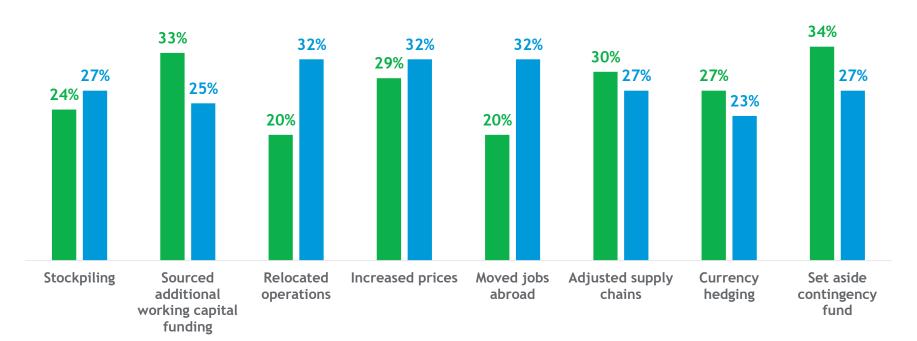




Thinking about a 'No Deal' scenario where the Government fails to negotiate a deal with the EU, which of the following actions, if any, have you taken or considered taking?









#### FDI into Europe in 2017

#### Capital investment

#### **Europe market share %**

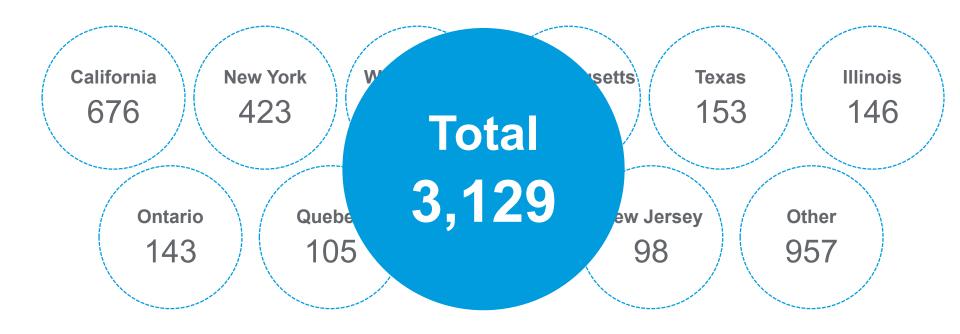
| Ediopo markot onaro 70 |
|------------------------|
| 18% UK                 |
| 9% Russia              |
| 8% Poland              |
| 8% Spain               |
| 7% Germany             |
| 7% France              |
| 7% Netherlands         |
| 4% Turkey              |
| 4% Ireland             |
| 3% Romania             |
| 25% Other              |

#### Capital investment (\$bn) 2017

| - apital 111700tillolle (4511) 2011 |
|-------------------------------------|
| 33.2                                |
| 15.9                                |
| 14.8                                |
| 13.9                                |
| 13.7                                |
| 13.4                                |
| 12.8                                |
| 7.8                                 |
| 7.8                                 |
| 5.8                                 |
| 44.9                                |

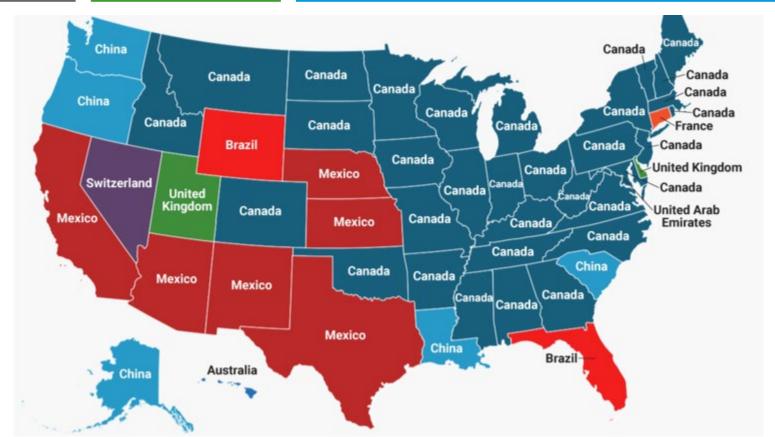


#### Where do FDI projects out of North America come from?





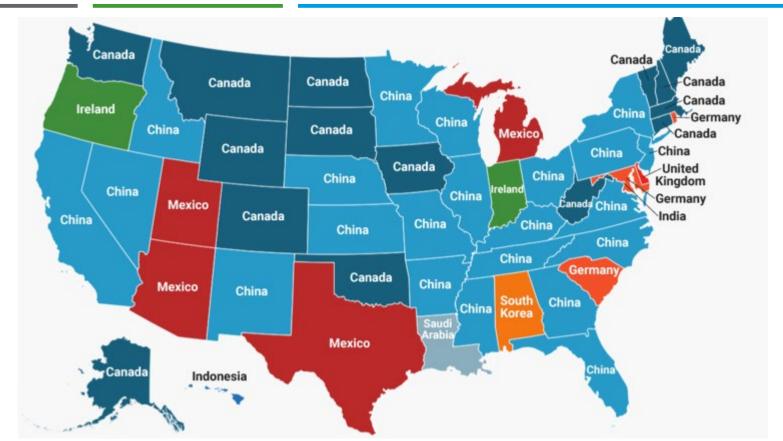
## Biggest export trading partner for US





Source: US Census Bureau

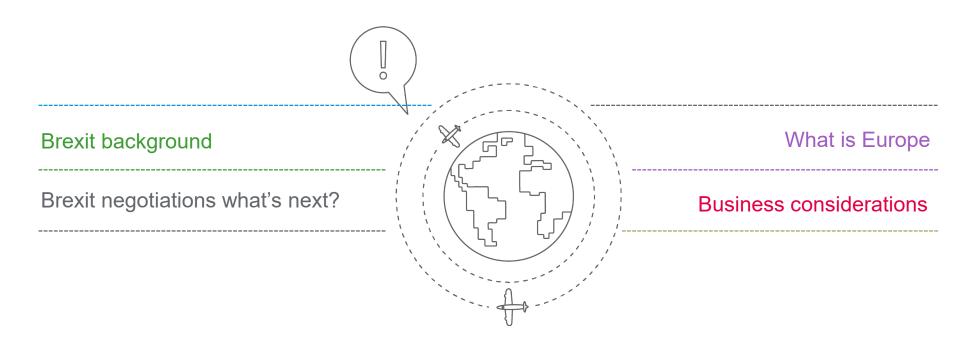
## Biggest import trading partner for US





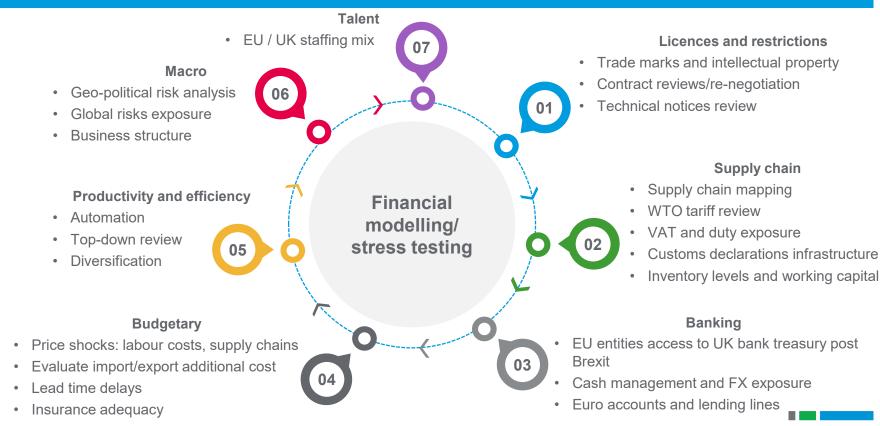
Source: US Census Bureau

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### Key considerations



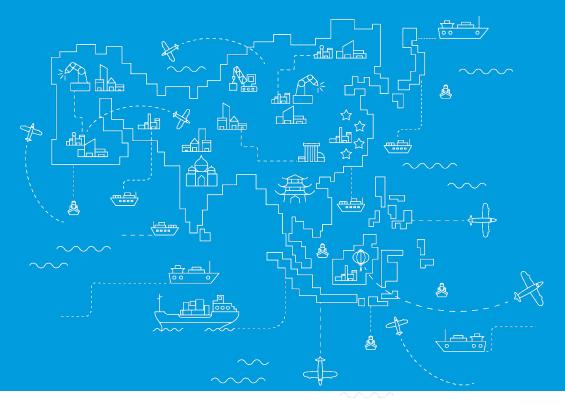
#### Useful information sources

RSM UK www.rsmuk.com/brexit

RSM US www.rsmus.com/economics



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#### rsmuk.com

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